

*E-Brochure*  
2018-20



National Institute of  
Bank Management  
Pune, India



**NATIONAL INSTITUTE OF BANK MANAGEMENT**  
**A Premier Institution for Training & Education, Research and Consultancy**  
**in the Field of Banking and Finance in India**

**POST-GRADUATE DIPLOMA IN MANAGEMENT**  
**(BANKING AND FINANCIAL SERVICES)**

**About the Institute**

*(AICTE Approval Since 2013)*

National Institute of Bank Management (NIBM) was established in 1969 by the Reserve Bank of India, as an autonomous apex institution for research, training and consultancy in bank management. The mandate of the Institute is to play a pro-active role of a “think-tank” for the financial services sector while helping bank organizations in their endeavour to become competitive in domestic and international markets. The Institute also serves banks and financial institutions in many developing countries. As an autonomous institution, NIBM is governed by a Governing Board, with Governor, Reserve Bank of India as its Chairman.

The Institute is located in sylvan surroundings in a picturesque valley within the Pune city in the state of Maharashtra. Spread over a 60-acre area, the campus is self-contained with its own residential and educational facilities.

The Institute is a recognized research centre of the University of Pune for studies in Commerce and Management. It is also recognized by the Government of India, Ministry of Science and Technology, Department of Scientific and Industrial Research, New Delhi, under the scheme on Recognition of Scientific and Industrial Research Organization (SIROs).

NIBM's academic organization consists of faculty from a wide range of disciplines, viz. Economics, Finance, Commerce, Business Management, Computer Science, Agricultural Science, Psychology, Sociology, etc. Practicing bankers including central bankers strengthen the faculty by serving the Institute for varying period of time. The present full-time faculty strength is 28, supplemented by regular 6 visiting faculty.

Research studies initiated by the faculty members form the foundation of various academic activities of the Institute. Most of the research work seeks to address the existing and emerging issues in the banking system. The Institute has completed Research Projects for various institutions and government agencies including Reserve Bank of India; Ministry of Rural Development, Government of India; Ministry of Commerce and Industry, NABARD; International Finance Corporation, Washington; Asian Development Bank, Manila; Financial Services Volunteer Corps; UNICEF, International Fund for Agriculture and Development and Enterplan & Bannock Consulting.

Providing consultancy support to banks and financial institutions is one of the key strengths of the Institute. The current focus of the consultancy activities is on Risk Management, HR Functions, Manpower Planning, Customer Relationship Management, Customer Service, Credit Management, etc.

The Institute conducts multiple training programmes for executives from banks and financial services companies. These include General Management Programmes, Annual Conferences and Seminars on Topical Issues, Special Conferences and Seminars, Training Programmes in Functional Areas, Faculty Development Programmes, In-Company Programmes, and International Programmes. Short duration Executive Development Programmes for senior executives of banks have been conducted in collaboration with world class institutions like Frankfurt School of Finance and Management, Germany, Kellogg School of Management of the Northwestern University, Chicago, USA, Stanford Graduate School of Business, USA, Chicago Mercantile Exchange, Chicago, etc.

NIBM has also launched a doctoral level Fellowship Programme to create a pool of competent and well-trained researchers who will enhance research studies in banking and related areas. The Institute publishes two quarterly journals, several books, monographs, reports, mimeographs and working papers.

NIBM's accumulated experiences and varied expertise in management education, research and consultancy combined with a multicultural and multinational environment, have provided the foundation for the creation of a top-class Educational Institute for Banking and Finance.



# PGDM (BANKING AND FINANCIAL SERVICES)

## Introduction

The financial sector has undergone rapid structural changes due to globalization, deregulation, product innovation and emergence of new business models, which have created manpower challenges and an urgent need for a new genre of management professionals. In order to address these needs, NIBM had launched a one-year Post Graduate Programme in Banking and Finance (PGPBF) in 2003. Encouraged by the overwhelming response from the industry, the course migrated to a two-year format in 2009, with greater specialization in Banking and Finance. It received AICTE approval in 2013 and was renamed as Post Graduate Diploma in Management (Banking and Financial Services) programme or PGDM (B&FS). Placements have been 100 per cent since the start and the Institute has been receiving an extremely positive feedback from the industry about the students recruited.



## Expected Profile of the Students

While selecting the candidates, emphasis has been on a diversity of academic background. Therefore, students admitted to the programme are from varied disciplines like arts, commerce, science and engineering. They demonstrate high levels of initiative and energy, capacity for hard work, strong task orientation, willingness to learn, propensity to teamwork, and a passion to excel. Achievements in extra-curricular and organizational activities are encouraged.

## Curriculum

The curriculum covers a broad range of topics related to management of banks and financial institutions. It is designed to progress from foundational inputs on finance, economics, operations, quantitative analysis, organisational behaviour and general management to core concepts in banking systems and products, asset and liability management, credit appraisal and management, risk management, treasury and investment management, international banking and forex management, bank regulation, leadership and strategic management. The students are also equipped with computing skills that are essential for managers in the financial services' industry. Specialised subjects covered are infrastructure finance, rural and microfinance, wealth management, financial engineering and structured finance. Students also attend Personality Development Workshops at NIBM. (The detailed curriculum is given in the Prospectus).



## Method of Instruction

Methods of instruction are varied and include: classroom lectures, case studies, simulation of business operations through games, and individual and group projects. The Institute believes in strong interaction with industry, and practitioners provide significant academic inputs in many courses.

## Project Work

After completing three terms of course work in the first year, students are required to work on a Summer Project in an organization for 8 to 10 weeks. The objective is to expose students to the dynamics of an organization and to integrate classroom learning with practical experience. Students also undertake a self-study based Banking and Finance Project for three months during Term V under guidance of faculty. This project encourages independent thinking and helps students gain deeper insight on issues faced by bank organizations. Students also undertake a Social Development Project throughout the period of the course to study problems faced by the financially excluded. These projects help to instill a sense of social responsibility and empathy among the students.



## Evaluation

The evaluation process is continuous and different methods of evaluations are used like tests, quizzes, home assignments, term reports, individual as well as group exercises, classroom participation, problem-solving exercises using computer, etc. Mid-term examination and the end-term examination are integral parts of the continuous evaluation. The Institute follows a Cumulative Grade Point Average (CGPA) system to determine the academic performance of each student.

## Executive Council

An Executive Council for PGDM (B&FS) functioning under the Governing Board of the Institute is the final administrative body set up to ratify the design of course structure and enforce the rules and regulations governing PGDM (B&FS). It includes external members such as outstanding academicians and professionals having rich experience in the field of management education, apart from the Director, NIBM, Dean-Education & Principal and senior faculty members of the Institute.

## Diploma

Graduates of PGDM (B&FS) are awarded the "Post-Graduate Diploma in Management (Banking & Financial Services)", bearing the signature of the Governor of RBI as the Chairman.





### **Merit Awards**

Merit Awards in the form of Gold Medals are awarded by several banks to encourage excellence in performance.



### **Convocation**

Convocation for the award of diploma and presentation of other merit awards is held within a month of the announcement of final results of the Programme and is presided by the Chairman, NIBM Governing Board.

### **Placement**

NIBM facilitates the placement process of students who are due to complete the PGDM course. Reputed banks, financial institutions, financial service companies, consultancy firms, rating agencies and IT companies are invited to participate in the placement process. This year, final placements at NIBM has commenced from November 13, 2017 onwards.

### **Alumni Association**

An Alumni Association provides a forum for connecting the institute with its PG alumni. The alumni are apprised of and invited to important events in the Institute. The Alumni Committee includes the student representatives, Dean-Education & Principal and faculty members.

### **Student Activities**

The student community is culturally diverse, vibrant and constantly engaged in various extra-curricular activities. Students organize cultural and sports events throughout the year. These activities not only sharpen managerial skills, but also contribute to their holistic development. The aim is to make our graduates knowledgeable, socially aware and active.



## Accommodation and Boarding Arrangement

Students have to compulsorily stay in institute's hostels in the campus during the course work. Boarding facilities are available for the students in the Institute's canteen. Students have to make their own arrangements for accommodation during the Summer Project at the city of their project placement. Students are provided with formal uniform to wear during seminars, presentations, guest lectures, etc.



## Fees

The total fee for PGDM (B&FS) course for the batch of 2018-20 is Rs 12.00 lakhs. Fees include academic fee, reading material/books, Hostel and amenities, library fee and computer/internet facilities.

## Eligibility Criteria for Post-Graduate Diploma in Management (Banking & Financial Services)

The candidate must hold a Bachelor's Degree, with at least 50 per cent marks or equivalent CGPA, awarded by any of the universities incorporated by an Act of the central or state legislature in India or other educational institutions established by an Act of parliament or declared to be deemed as a University under Section 3 of the UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, GOI. The percentage of marks obtained by the candidate in the Bachelor's Degree would be calculated based on the practice followed by the university/institution from where the candidate has obtained the degree.

In case candidates are awarded grades/CGPA instead of marks, the conversion of grades/CGPA to percentage of marks would be based on the procedure certified by the university/institution from where they have obtained the bachelor's degree. In case the university/institution does not have any scheme for converting CGPA into equivalent marks, the equivalence would be established by dividing the candidates CGPA by the maximum possible CGPA and multiplying the result with 100.

Candidates appearing for the final year of Bachelor's Degree/equivalent qualification examination and those who have completed degree requirement and are awaiting results can also apply. Such candidates must produce a certificate from the Principal/Head of the Department/Registrar/Director of the University/Institution certifying that the candidate is currently in the final year/is awaiting final results and has obtained at least 50 per cent marks or equivalent based on latest available grades/marks.

## Admission Procedure

1. Entrance Test: Applicants are required to appear for the COMMON ADMISSION TEST (CAT) conducted by IIMs in 2017, MAT (February 2018) and CMAT (2018). Indicate your intention of applying to NIBM (non-IIM Institutes) while registering for CAT.
2. The candidates should then apply online for PGDM (B&FS) to NIBM. The application has to be filled online please visit our website [www.pgdm.nibmindia.org](http://www.pgdm.nibmindia.org). The last date for filling online application at NIBM is March 31, 2018 before 5.30 pm.

3. All communication should be addressed to:  
**The Dean-Education & Principal**  
National Institute of Bank Management  
NIBM Post Office, Kondhwe Khurd  
Pune 411 048  
E-mail: [pgdm@nibmindia.org](mailto:pgdm@nibmindia.org)
4. **Writing Ability Test and Personal Interview:** Candidates shortlisted on the basis of CAT/MAT/CMAT scores will be called for Writing Ability Test and Personal Interview in April 2018 at any one of the centres, viz., Pune, Mumbai, Delhi, Kolkata, Bengaluru and Lucknow (centres other than Pune are tentative). Such candidates can also find out if they have been short listed for WAT and PI by visiting our website: [www.pgdm.nibmindia.org](http://www.pgdm.nibmindia.org). No individual regret letter will be sent to applicants not shortlisted. NIBM may use any additional evaluation method for the shortlisted candidates, if required.
5. **Admission Offer:** Successful candidates will be intimated of their final selection during April/May 2018. The selected candidates must pay the first instalment of fees within three weeks from the date of offer of admission, failing which they would forfeit their seat to the person next on the waiting list.



To Download The Prospectus and Application Form for  
Admission to PGDM (B&FS) 2018-20

Please visit our Website  
[www.pgdm.nibmindia.org](http://www.pgdm.nibmindia.org)