

# PGDM


**Banking and Financial Services**

## PROSPECTUS

### 2025 – 27



*More Information:*

 020-69046000

 [pgdm.nibmindia.org](mailto:pgdm.nibmindia.org)

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**National Institute of Bank Management  
Pune, India**

# Governing Board



**Shri Sanjay Malhotra**  
*Governor*  
Reserve Bank of India  
*Chairman*  
NIBM Governing Board

*Deputy Governor*  
Reserve Bank of India  
Mumbai



**Shri C S Setty**  
*Chairman*  
State Bank of India  
Mumbai

**Shri P Vasudevan**  
*Executive Director*  
Reserve Bank of India  
Mumbai



**Shri Debadatta Chand**  
*Managing Director & Chief Executive Officer*  
Bank of Baroda  
Mumbai

**Shri K Satyanarayana Raju**  
*Managing Director & Chief Executive Officer*  
Canara Bank  
Bengaluru



**Shri Rajneesh Karnatak**  
*Managing Director & Chief Executive Officer*  
Bank of India  
Mumbai

*Managing Director & Chief Executive Officer*  
Punjab National Bank  
New Delhi



**Shri Shaji K V**  
*Chairman*  
National Bank for Agriculture &  
Rural Development  
Mumbai

**Shri Amitabh Chaudhry**  
*Managing Director & Chief Executive Officer*  
Axis Bank  
Mumbai



**Ms Zarin Daruwala**  
*Cluster Chief Executive Officer,*  
*India and South Asia Markets*  
Standard Chartered Bank  
Mumbai

**Prof M S Sriram**  
*Faculty*  
Indian Institute of Management  
Bangalore



**Prof Ashok Banerjee**  
*Director*  
Indian Institute of Management  
Udaipur

**Dr Bhimaraya Metri**  
*Director*  
Indian Institute of Management  
Nagpur



**Dr Singala Subbaiah** *(Special Invitee)*  
*Chief General Manager - CSBD*  
Reserve Bank of India,  
Mumbai

**Prof Arindam Bandyopadhyay**  
*Professor*  
Faculty Representative  
on the Governing Board (FRGB)  
National Institute of Bank Management, Pune



**Prof Partha Ray**  
*Director & Member Secretary*  
National Institute of Bank Management  
Pune

# PGDM Academic Council

(As on December 31, 2024)

- |  |                         |
|--|-------------------------|
| <b>1. Prof M S Sriram</b><br><i>Faculty</i><br>Indian Institute of Management Bangalore, Bengaluru   | <b>Chairman</b>         |
| <b>2. Dr Partha Ray</b><br><i>Director</i><br>National Institute of Bank Management, Pune  | <b>Vice- Chairman</b>   |
| <b>3. Dr Ashok Banerjee</b><br><i>Director</i><br>Indian Institute of Management, Udaipur  |                         |
| <b>4. Dr M Jayadev</b><br><i>Professor</i><br>Finance & Accounting Area<br>Chair, Centre for Capital Markets and Risk Management<br>Indian Institute of Management Bangalore |                         |
| <b>5. Shri Rama Mohan Rao Amara</b><br><i>Deputy Managing Director &amp; Chief Risk Officer (DMD &amp; CRO)</i><br>State Bank of India, Mumbai                               |                         |
| <b>6. Shri Nidhu Saxena</b><br><i>Managing Director and CEO</i><br>Bank of Maharashtra, Pune   |                         |
| <b>7. Ms Abhiruchi Shrivastava</b><br><i>Vice President</i><br>HSBC, Wholesale Impairments, Bangalore  |                         |
| <b>8. Prof Kaushik Mukerjee</b><br><i>Dean (Research)</i><br>National Institute of Bank Management, Pune   |                         |
| <b>9. Prof Anjan Roy</b><br><i>Dean (Executive Training Programme)</i><br>National Institute of Bank Management, Pune  |                         |
| <b>10. Dr M Manickaraj</b><br><i>Associate Professor</i><br>National Institute of Bank Management, Pune  |                         |
| <b>11. Dr Dipali Krishnakumar</b><br><i>Associate Professor</i><br>National Institute of Bank Management, Pune   |                         |
| <b>12. Prof Arindam Bandyopadhyay</b><br><i>Dean (Academic Programme) &amp; FRGB</i><br>National Institute of Bank Management, Pune  | <b>Member Secretary</b> |

# PGDM Committee

- 1. Prof Arindam Bandyopadhyay**  
*Dean (Academic Programme) & FRGB*  
National Institute of Bank Management, Pune
- 2. Dr M Manickaraj**  
*Associate Professor*  
National Institute of Bank Management, Pune
- 3. Prof Sanjay Basu**  
*Professor and Editor (Prajnan)*  
National Institute of Bank Management, Pune
- 4. Prof Kaushik Mukerjee**  
*Dean (Research)*  
National Institute of Bank Management, Pune
- 5. Prof Anjan Roy**  
*Dean (Executive Training Programme)*  
National Institute of Bank Management, Pune
- 6. Dr Alka Vaidya**  
*Associate Professor*  
National Institute of Bank Management, Pune
- 7. Dr G Nagaraju**  
*Associate Professor*  
National Institute of Bank Management, Pune
- 8. Dr Kedar nath Mukherjee**  
*Associate Professor*  
National Institute of Bank Management, Pune
- 9. Dr Dipali Krishnakumar**  
*Associate Professor*  
National Institute of Bank Management, Pune



# Director's Message

Dear Friend,

I, on behalf of the National Institute of Bank Management (NIBM), extend a warm welcome to you as an aspiring candidate to our two-year Post Graduate Diploma in Management (Banking & Financial Services) [PGDM (B&FS)].

You may be aware that the National Institute of Bank Management (NIBM) was set up in the year 1969 after the nationalization of banks. The role of NIBM was to serve as the apex institution, to deliver training, and undertake research activity in the banking industry. Since then, NIBM has catered to the evolving needs of the banking industry. We have served the human and intellectual capital needs of various banks - public, private and foreign banks, different new genres players in the financial markets such as, small finance banks or fintech companies, leading consulting firms, as well as government. NIBM is governed by a Board, its highest policy-making body, with the Governor, Reserve Bank of India as the Chairman of the Board and senior bankers, and members of academia as its members.

In the year 2003, NIBM started the one-year programme which became two-year All India Council for Technical Education (AICTE) approved PGDM (B&FS) in 2013. A highly specialised programme in banking and finance, it is pitched to provide the financial system, a pool of talented young graduates on a regular basis. These graduates are equipped and thoroughly trained to develop a keen appreciation of the business challenges in the financial services industry and take on managerial roles in due course. I feel proud to say that now our alumni occupy various key positions in the financial sector – both in India and overseas.

Our institutional Vision is, "To be globally recognized as a centre of excellence for education and learning in banking and finance". Insofar as our PGDM (B&FS) programme is concerned, we are guided by the mission to, "Develop young professionals to perform managerial functions with analytical skills and decision-making capabilities".

The PGDM (B&FS) programme provides a thorough grounding in foundational subjects, imparts advanced training on analytical skills and builds a holistic perspective on the financial services' industry. The curriculum covers a broad range of topics related to management of banks and financial institutions. The pedagogy focuses on strengthening students' understanding of management concepts and practices through classroom lectures, case studies, hands-on exercises, certification courses, industry interaction and summer internship. NIBM has a strong team of internal faculty, supplemented by industry experts. We are constantly updating our Curriculum and some of the recent courses introduced are: Big Data Analysis & Machine



Learning in Banking, Ethics in Finance (CFA Institute Codes of Ethics and Standards of Professional Conduct), Credit Scorecard Development and Validation with Python, Universal Human Values and Blockchain and AI-Applications in Banking.

The Institute is located in a lush green campus in Pune, with a perfect balance between flora and fauna – that too in an urban locale. At the same time, the Institute offers all modern facilities and an advanced learning management system. The campus, also offers a range of facilities catering to students' all-around development and prepares them for challenging leadership roles.

Coming to the current batch of PGDM students, I am happy that the students of the PGDM (B&FS) 2023-25 batch have received Pre-placement offers from institutions like Bank of America, BNY Mellon, Federal Bank, HDFC Credila, Natwest Group, Tata Capital to name a few. Organizations participated in our campus recruitment for 2023-25 PGDM batch till date include Accenture, Auronova Consulting, Axis Bank, Bank of America, Aptivaa, Barclays, BNY Mellon, CARE Analytics and Advisory Private Limited, Cognext, Cognizant, CRISIL, Dezerv Investments Pvt. Ltd, PwC, Federal Bank, Godrej Capital, HDFC Credila, IDBI Bank, KPMG, L&T Finance, Moneyboxx Finance Limited, Natwest Group, Northern Trust, Paytm, Protiviti Consulting, SAS, STCI Primary Dealer Ltd, Surya Fintech, Tata Capital, Unity Small Finance Bank, Wells Fargo.

We look forward to meeting you and wish you a very fulfilling period of undertaking an important step towards assuming leadership position in banking and finance industry in due course.

Let this present small step on your part become a big step in your personal and professional development in the years to come.

**Prof Partha Ray**  
Director

# Dean's Message

Dear Aspirant,

We at National Institute of Bank Management (NIBM) extend a warm welcome to you. It gives me immense pleasure and pride to share that NIBM is the first institute in India to offer fully residential PGDM course with specialization in Banking and Finance. The institute was established in 1969 by the Reserve Bank of India (RBI) as an autonomous apex Academic Institution in the niche domain of banking and finance. NIBM is governed by a Board, its highest policy-making body and, the Governor of the Reserve Bank of India (RBI) is the Chairman of the Governing Board. The two year Post Graduate Diploma in Management in banking and financial services – PGDM (B&FS) that we are offering is approved by All India Council for Technical Education (AICTE). The institute is helping the managers in their endeavour to make their organizations competitive both in domestic and international markets. NIBM provides strong foundational knowledge and skillset which is the key to long-term success.

The Faculty consists of academicians and practicing bankers who specialize in different functional areas like Strategic Planning, Marketing and Control; Finance & Risk Management; Human Resource Management; Information Technology; Money and International Banking and Finance; Rural Finance and Development. Research and Publications by faculty members aim to introduce global best practices in the Indian banking industry.

The pedagogy focuses on strengthening students' understanding of management concepts and practices through lectures, case studies, hands-on exercises, industry

interaction and internship. Our institute has a lush green beautiful campus in a good location in Pune city with all modern facilities and advanced learning management systems. The campus also hosts several management events/ competitions that cater to the students' physical, mental, and holistic development & leadership quality, thereby ensuring their focus remains committed.

The Institute has obtained 91st Rank in NIRF Top 100 prestigious B-Schools. NIBM holds 49th rank in Fortune Top 500 India B-School list and 41st rank in India Institutional Ranking Framework (IIRF).

The program has been well appreciated by the industry over eighteen years which has led to ensuring 100 percent placement of the students in the financial system. Our strong alumni network is spread across the financial sector in India and abroad. Many of them have very senior positions in commercial banks, multilateral financial institutions, consulting firms and rating agencies.

We assure you that your two years journey in NIBM for career building would be adding a unique dimension to your life.

**Dr Arindam Bandyopadhyay**  
Professor and Dean (Academic Programme),  
Principal, PGDM (B&FS)



# NIBM Faculty Members



**Prof. Partha Ray**

*Director*

PhD (Economics) University of Mumbai, India

- Macroeconomics; India and the Global Economy; Issues in Monetary Policy; Global Political Economy



**Prof. Arindam Bandyopadhyay**

*Professor and Dean (Academic Programme); Principal - PGDM (B&FS)*

M.Sc. (Eco.), M.Phil., Ph.D. (JNU, New Delhi)

- Finance; Credit Risk; and Corporate Financing Pattern



**Prof. Kaushik Mukerjee**

*Professor and Dean (Research)*

BE (E&TC), DBM, MMS (Marketing, Pune), Ph.D (PUMBA, Pune)

- Strategic Management; Corporate & Business Strategy; Customer Focus; Product & Brand Management; and CRM



**Prof. Anjan Roy**

*Professor and Dean (Executive Training Programme)*

B.Tech., Fellow (MDI, Gurgaon)

- Banking Strategy and Business Model Analysis; Management of Banking Operations; Organisation Structure; and Process Analysis and Service Innovation



**Prof. Sanjay Basu**

*Professor and Editor (Prajnan)*

M.Sc. (Economics, Calcutta Univ.); Fellow (IIM, Calcutta)

- Fixed Income Portfolio Management; Market Risk Management; Asset Liability Management; Applied Contract Theory; and Game Theory



**Dr. M Manickaraj**

*Associate Professor and Editor (Vinimaya)*

M.Com., M.Phil., Ph.D. (Bharathidasan Univ.)

- Equity Investment Management; Credit Analysis; Financing SMEs; and Carbon Finance



**Dr. Tasneem Chherawala**

*Associate Professor*

MS (QE) (Indian Statistical Institute, Calcutta), Ph.D. (Savitribai Phule Pune Univ.)

- Risk Management and Quantitative Risk Models for Credit and Market Risk; Bank Capital Structures; Financial Derivatives; and Project Finance and Loan Syndication



**Dr. Kedar nath Mukherjee**

*Associate Professor*

M.Com., M.Phil., Ph.D. (Osmania Univ.)

- Finance; Fixed Income Markets; Risk Management (Market Risk); Bond Portfolio Management; and Financial Derivatives



**Dr. Dipali Krishnakumar**

*Associate Professor*

CA, MBA, Ph.D

- Corporate Finance; Indian Accounting Standards; International Financial Reporting Standards; Insolvency & Bankruptcy Code; and Mergers & Acquisitions



**Dr. Shomi Srivastava**

*Associate Professor*

M.A. (Psychology, Allahabad Univ.), Ph.D. (Organisational Behaviour, Allahabad Univ.)

- Human Resource Management; and Organizational Behaviour



**Dr. Asha Binu Raj**

*Associate Professor*

B.Sc., MBA, Ph.D. (University of Hyderabad)

- Human Resource Management



**Dr. Alka Vaidya**

*Associate Professor*

M.C.M., Ph.D. (Pune Univ.)

- Data Warehousing; Business Intelligence; Business Analytics; and Cyber Security



**Dr. Deepankar Roy**

*Associate Professor*

B.E. (Mech.), M.Tech. (Comp. Appl., Indian School of Mines, Dhanbad), Ph.D. (Pune Univ.)

- Information Technology; Payment Systems; and Operations Research



**Dr. G Nagaraju**

*Associate Professor*

M.A. (Economics), M.Phil., Ph.D. (Osmania Univ.)

- Monetary Economics; Macroeconometric Modelling; and International Finance



**Dr. Gargi Sanati**

*Associate Professor*

M.A. (Economics), M.Phil. (Economics, University of Kalyani), Ph. D. (JNU, New Delhi)

- Macrofinance; International Trade Finance; ICC Rules for Forex Business; Forex Market; Exchange Arithmetic; Forex Trading; and Merchant Banking



**Dr. Smita Roy Trivedi**

*Associate Professor*

M.A. in Economics, Ph.D. (under UGC JRF-SRF Fellowship) in Economics, University of Kalyani

- Technical Analysis of Markets; Algorithmic Trading using Python; Fundamental Analysis of Forex Markets; Central Bank Intervention in Forex Markets; International Trade Financing through Documentary Credits; and Trade Based Money Laundering

**Dr. Naveen Kumar K**

*Associate Professor*

M.A. (Economics), NET, Ph.D. (Economics - ISEC, Bangalore and University of Mysore)

- Development Economics; Development Banking and Finance; Priority Sector Lending; Value Chain & Agribusiness Finance; Lead Bank Scheme; Financial Inclusion & Fintech; Digital Lending; Microfinance; and Agri-MSMEs

**Dr. Richa Verma Bajaj**

*Associate Professor*

MBA, MIB, Ph.D. (Gurujambheshwar Univ.)

- Risk Management (Credit and Operational Risk); and Credit Management

**Dr. Elizabeth James**

*Assistant Professor*

M.Com. (Financial Management), Ph.D. (Barkatullah Univ.)

- Corporate Finance; Credit Analysis & Management; and Financial Planning and Wealth Management

**Dr. Jiji T Mathew**

*Assistant Professor*

M.A. (Economics, M.G. Univ.), Ph.D. (Madras School of Economics, Madras Univ.)

- Central Banking and Monetary Policy; Macroeconomic Environment; Global Financial Markets; and International Finance

**Dr. Sarita Bhatnagar**

*Associate Professor*

MBA, NET, Ph.D. (JRN Rajasthan Vidyapeeth Univ.)

- Marketing of Financial Services; Customer Relationship Management (CRM); Marketing Management; General Management; Branch Marketing; and Marketing to MSMEs

**Dr. Debaditya Mohanti**

*Assistant Professor*

M.Sc., MBA (Finance), Ph.D. (Management), Sardar Patel University, Vallabh Vidyanagar

- Derivatives and Risk Management, Fixed Income Securities, Risk Management, Corporate Finance

**Dr. Srividhya Sridharan**

*Assistant Professor*

B. Com., Associate Chartered Accountant, ICAI and Ph. D. (Corporate Finance)

- Finance





**Dr. Pramod Mane**

*Assistant Professor*

B. E. (I. T.), M. Tech. (I. T.) and Ph. D. (Computer Science & Engineering)

- Information Technology



**Dr. Nisha Bharti**

*Assistant Professor*

B. Sc. (Agriculture), M.Sc. (Agriculture) and Fellow (Institute of Rural Management, Anand)

- Rural and Agriculture Finance, Rural Development and Management, Agribusiness Management, etc.



**Dr. Mahasweta Das Saha**

*Assistant Professor*

B.E. (NIT, Tiruchirapalli), MBA (Symbiosis Institute of Operations Management, Nashik),  
PhD (VGSOM, IIT, Kharagpur)

- Customer Focus, Digital Marketing in Banking, Customer Relationship Management, Marketing of Financial Services



**CA Rajesh Ramakrishnan**

*Adjunct Faculty*

Chartered Accountant

- Trade Finance



**Shri. Sanjay Kanchi**

*Adjunct Faculty*

BE (Univ. of Mumbai, Mumbai); MBA (Marketing) (Savitribai Phule Pune Univ.)

- Credit Analysis; and International Finance



**Shri. Purushottam Bedekar**

*Adjunct Faculty*

B. Com, Cert AIIIB, Diploma in Management (IGNOU), Certified Financial Planner <sup>CM</sup>

- Business Strategy; NPA Management; Digital Banking; and Financial Planning



**Ms. Aditi N Kakade**

*Adjunct Faculty*

M. Com.

- Finance

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# NATIONAL INSTITUTE OF BANK MANAGEMENT

*A Premier Institution for Training & Education, Research and Consultancy in the Field of Banking and Finance in India*



## Introduction

National Institute of Bank Management (NIBM) was established in 1969 by the Reserve Bank of India as an autonomous apex institution for research, training and consultancy in banking and finance. The mandate of the Institute is to play a proactive role of a “think-tank”, to give new direction to the banking industry while helping banks in their endeavour to become competitive, both in domestic and international markets. The Institute also serves banks and financial institutions in many developing countries. As an autonomous academic Institution, NIBM is governed by a Governing Board, with traditionally Governor, Reserve Bank of India as its Chairman.

Leveraging its core competencies in research, training and consultancy to the banking and financial services sector, NIBM started the Post Graduate Diploma in Management (Banking and Financial Services) with the objective of developing young executives to lead the banking and financial services sector.

The Institute is located in sylvan surroundings in a picturesque valley within the Pune city in the state of Maharashtra. Spread over a 60-acre area, the campus is self-contained with its own residential and educational facilities. The railway station is located at a distance of 9 kms while the airport is 16 kms away.







National Institute of Bank Management

## The Vision

To be globally recognized as a  
Centre of Excellence for  
education and learning in  
Banking and Finance.

### Mission Statements of the Verticals

#### Executive Training Programme

Empower executives and organizations through learning and advisory interventions.

#### Research

Engage in research that contributes to the body of knowledge and thought leadership in Banking and Finance.

#### Academic Programme

Develop young professionals to perform managerial functions with analytical skills and decision making capabilities.


### Roles of the Institute

- To be the main research and academic arm of the banking industry for continuously upgrading the knowledge and skills relevant for its top management.
- To be the storehouse of data and information of all new and emerging issues in the banking sector.
- To be the catalyst in helping banks to secure their financial position and make them world-class.
- To be a change agent in the overall functioning of the banking system and facilitate the ushering in of professionalism in the banking and financial system of the country.



# Why NIBM

NIBM is the only premier institution of its kind in the country to offer teaching, research, training and consultancy in banking and finance. The institute has a high profile governing board, highly qualified faculty and state-of-art and infrastructure and other resources.



**National Institute of Bank Management  
Pune, India**

**Vision of the Institution**

**To be Globally Recognised as a  
Centre of Excellence  
for Education and Learning in  
Banking and Finance**

**Mission of the Institution**

**Develop Young Professionals to  
Perform Managerial Functions  
with Analytical Skills and  
Decision-Making Capabilities**

**Elements of Mission for the Programme**

- ⇒ To provide a thorough grounding in the foundations of the banking and financial services industry.
- ⇒ To strengthen students' understanding of management concepts and practices.
- ⇒ To impart advanced training on analytical skills and build a holistic perspective on the financial services industry.
- ⇒ Disseminate the latest knowledge about banking and facilitate the ushering in of professionalism in the banking and financial system of the country.

**Programme Educational Objectives (PEOs)**

- To enable students to apply knowledge of financial theories, management principles and practices to solve business problems.
- To foster in students' analytical and critical thinking abilities for data-driven decision making.
- To develop value-based leadership and management abilities that leads to greater leader effectiveness.
- To develop among students the ability to understand, analyse, and communicate global, economic, legal and ethical aspects of business.
- To create the ability amongst students to lead themselves and others in the achievement of organisational goals, contributing effectively to a team environment and enhancing organisation value.



## Esteemed Governing Board

The Governor, RBI (Reserve Bank of India) is the Chairman of the Governing Board. The board members comprise of top executives of RBI, CEOs of banks and financial institutions, top bureaucrats from GoI and eminent academicians. The Board offers invaluable guidance on the structure and conduct of the PGDM (B&FS) programme.

## Renowned Faculty

Members of faculty consist of academicians from reputed universities and business schools, as well as top executives from banks and financial institutions. They offer a rare combination of domain expertise and wealth of experience.

## Unique Curriculum

PGDM (B&FS) is the first course in India to offer a two-year specialization in Banking and Financial Services. It is regularly updated, in line with emerging trends in the financial sector.

## Real-life Application

Continuous industry interface ushers better practical orientation and problem-solving skills in critical areas like credit, treasury, international finance and risk management. The projects are designed to make the students ready to take up the challenging jobs in Banking and Financial Services industry.

## Analytical Aptitude

Students constantly use industry information from corporate and market database during their course work. They are also trained in advanced computing and statistical packages to sharpen their quantitative skills.

## High Faculty to Student Ratio

At present, there are 30 faculty members and 262 students. The high faculty to student ratio enhances the scope of personal interactions and accelerates student development.



# Academic Collaborations

NIBM has academic collaborations with prestigious national and international organisations. Recent initiatives in the direction are as below.

- ❖ **Chartered Financial Analyst (CFA) Institute, USA (University Affiliation Program)**
- ❖ **Chartered Market Technician (CMT) Association, USA**
- ❖ **Professional Risk Managers' International Association (PRIMA)**
- ❖ **National Insurance Academy (NIA), Pune**
- ❖ **National Institute of Securities Markets (NISM), Navi Mumbai**





# Academic Set-up and Support Facilities

## A. Academic Area Groups

The Institute's academic organization consists of faculty from a wide range of disciplines, viz. Economics, Finance, Commerce, Business Management, Computer Science, Agricultural Science, IT, Strategy Monitoring, Psychology, Sociology, etc. Practicing bankers strengthen the faculty by serving the Institute for varying period of time. The present faculty strength is 30. The different functional areas are organized into six Area Groups, namely Finance, Human Resource Management, Information Technology, Money, International Banking and Finance, Rural Finance and Development, and Strategic Planning, Marketing and Control.

## B. Activities of the Institute

The activities are conveniently divided into five areas, viz. Research, Consultancy, Executive Training, Education-PGDM (B&FS) and Online Certification Courses. The activities of the NIBM are integrated in nature. Research and consultancy complement each other and the outputs form a very important component of the training and teaching inputs.



### ○ Research

Research studies initiated by the faculty members form the foundation of various academic activities of the Institute. Most of the research work seeks to address the existing and emerging issues in the banking system. The Institute also conducts Financial and Sponsored Research Projects and Consultancies for various institutions and government agencies including Reserve Bank of India; Government of India; National Bank for Agriculture and Rural Development, leading Public Sector Banks; NBFCs etc.

### ○ Consultancy

Providing consultancy support to banks and financial institutions is one of the key strengths of the Institute. The core faculty and industry experts of the institute offer consultancy to a host of clients. Clients include Telecom Regulatory Authority of India, DGFT, Common Wealth of Learning Canada, DICGC, NABARD, EXIM Bank, International Finance Corporation, leading Public Sector Banks and Financial Institutions.

## ○ Executive Training

The Institute's Executive Development Programmes (EDPs) offered by NIBM are classified into the following groups: General Management Development Programmes, Annual Conferences and Seminars on Topical Issues, Special Conferences and Seminars, Training Programmes in Functional Areas, Faculty Development Programmes, In-Company Programmes, and International Programmes. Every year the Institute offers around 150 EDPs and they are attended by middle, senior and top management executives from India and abroad.

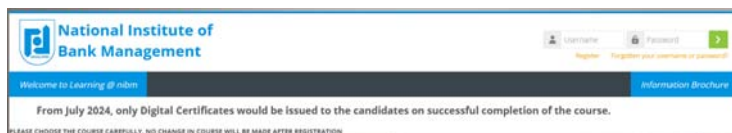


## ○ Education

The two-year AICTE-approved PGDM (B&FS) is designed as a contemporary, rigorous, innovative and practical source of management education. The programme is pitched to provide to the financial system, on a regular basis, a pool of talented youngsters thoroughly trained and fully prepared with analytical skills and perspectives in banking and finance for directly taking up managerial responsibilities.

## ○ Online Certification Courses

The Online Certification courses were launched by NIBM on September 30, 2017.



Currently NIBM is offering online Certification courses in the area of Credit Management, Risk Management, Treasury Management, Accounts and Audit, Retail Credit Management, Credit Management for Small Finance Banks and

Banking Operations Management for Payment Banks.

Already, around 10,000 executives from various public sector banks, private sector banks, foreign banks, small finance banks, financial institutions and fintech companies have been awarded the certifications for these courses.

Institute also offers weekend Executive Certification courses with NSE TalentSprint.

## ○ Publications

The Institute publishes several books, monographs, reports, case studies, policy notes and working papers, apart from its flagship annual report on the Indian banking and finance sector titled, 'India Banking and Finance Report (IBFR)'.

It also has two quarterly journals in English:

- ⇒ Prajnan: (Journal of Social and Management Sciences) – A leading refereed academic journal launched in 1972.
- ⇒ Vinimaya: A journal with conceptual and practical viewpoints for bankers and management academicians, launched in 1979.





## C. Support Services

### ○ Library

The Institute library is one of the best in the country, providing comprehensive reference and reading material on Economics, Banking, Finance, Management and other allied areas. It has a collection of over 70,520 + books, 15,800+ bound volumes, 130 journals. Besides, it receives special reports of committees, task forces and institutions from India and across the world. The library has more than 2,800+ micro-films, video and audio cassettes, CDs, DVDs, VCDs, diskettes/floppies, films and slide-sets on different subjects.

The library subscribes to various databases as follows: Ace Equity, CMIE Economic Outlook (IP) database, CMIE Industry Outlook, CMIE Prowess IQ, EBSCO Business Source Premier Database, EBSCO E-Book Collection, Refinitive EIKON Including Datastream (Data terminals), EPWRF database, Financial Times, Harvard Business School Cases, ICC Digital Library – Trade Finance Channel, IMF eLibrary (Free), J-Gate Social & Humanities database, JSTOR, National Digital Library (NDL) (Free), ProQuest ABI/Inform Complete, and Project Syndicate.

Library also subscribes to plagiarism detection software iThenticate.



### ○ Computer Services' Center

Another focal point in the Institute is the well-equipped Computer Services Center providing excellent IT Services to the users. The Center is equipped with the state-of-the-art computing facilities to support the research, training and consultancy activities of the Institute. 24x7 Wi-Fi-enabled internet connectivity is also being provided. Our entire campus is wifi enabled.

There is a Fully -equipped Finance lab and a newly-inaugurated NIBM-CCIL Simulation Trading Lab on Campus.

Various analytical software packages like SPSS, EViews, STATA, @Risk, Matlab, Python, etc. are available.

### ○ PGDM Office

This office facilitates all PGDM activities ranging from publicity, admission, programme execution, examination, placement, convocation, managing student facilities such as hostel, mess, sports, extra-curricular activities and alumni association activities.

### ○ Medical Services

The in-house dispensary provides basic medical services within the campus. One qualified Resident Medical Officer and a Consultant Doctor are available on call, round the clock. Besides, arrangements with multi-speciality hospitals ensure prompt and full range of medical services.





## ○ Recreation

The campus has facilities for outdoor games like tennis, cricket, Basketball, etc. and indoor games like badminton and table tennis. A gymnasium is also available on the campus. Cultural activities are frequent, and national festivals are celebrated on the campus with much funfair and gaiety.



## ○ Banking and Postal Services

A bank branch and a post office, located within the campus, provide the required services. In addition, many public and private sector banks have their branches and ATMs in close vicinity of the institute.

## ○ Accommodation and Boarding Arrangement

The Institute will provide accommodation in its campus during the course work. Boarding facilities

are available for the students in the Institute's canteen. Students are required to make their own necessary arrangements for their accommodation during the summer internship period.

**Uniform:** Students are provided with formal uniform to wear during events such as seminars, presentations, guest lectures, interviews, etc.

**Laptop:** Laptop is compulsory and students are expected to have their own laptops before commencement of the classes.





# PGDM

## (BANKING AND FINANCIAL SERVICES)

### (AICTE Approved)

The two-year PGDM (B&FS) is designed to be a contemporary, rigorous and innovative programme for management education in banking and finance. The course provides a thorough grounding in foundational subjects, imparts advanced training on analytical skills and builds a holistic perspective on the financial services' industry. It also equips the students with a keen appreciation of the business challenges in the financial services' industry and prepares them for coveted managerial roles. As a result, banks and financial institutions have always placed our students in key domains like credit appraisal and management, investment and treasury operations, trade finance, foreign exchange and risk management.



### Profile of the Students

Students admitted to the programme are from varied disciplines like engineering, commerce, science and arts. They demonstrate high levels of initiative and energy, capacity for hard work, strong task orientation, willingness to learn, propensity to teamwork, and a passion to excel.



## Curriculum<sup>#</sup>

The curriculum covers a broad range of topics related to management of banks and financial institutions. It is designed to progress from foundational inputs on finance, economics, operations, quantitative analysis, organizational behaviour and general management to core concepts in banking systems and products, asset and liability management, credit appraisal and management, risk management, treasury and investment management, international banking and forex management, bank regulation, leadership and strategic management. The students are also equipped with computing skills that are essential for managers in the financial services' industry.

The PGDM curriculum gets regularly updated to keep it contemporary, vigorous and focused on emerging area of banking.

During the two-year programme, a student is required to complete the following courses, through six terms.

### TERM I

1. Financial Reporting and Analysis
2. Corporate Finance
3. Managerial Economics
4. Organizational Behaviour
5. Statistics for Management
6. Spreadsheet-based Data Analysis
7. Principles and Practices of Management

### TERM II

1. Financial Markets and Products
2. Macroeconomic Environment
3. Marketing Management
4. Econometric Methods and Research Methodology
5. Bank Operations Management
6. Advanced Financial Statement Analysis
7. Bank Regulation

### TERM III

1. Security Analysis and Portfolio Management
2. Credit Analysis
3. Foundations of Risk Management
4. International Finance
5. Economic Policy and Development
6. Rural and Agricultural Finance
7. IT Operations and Management
8. International Trade Finance - I
9. Marketing Research and Applications
10. Elective (Compulsory)

### Summer Internship

### TERM IV

1. Fintech and Digital Banking
2. Integrated Treasury Management
3. Financial Derivatives
4. Intermediate Risk Management
5. Strategic Management in Banking and Financial Services
6. Human Resource Management
7. Credit Administration
8. Elective (Compulsory)

### TERM V

1. Integrated Financial Risk Management
2. Banking and Finance Project
3. Bond Portfolio Management
4. Business Analytics using R
5. Infrastructure Project Finance
6. Elective 1 (Compulsory)
7. Elective 2 (Compulsory)

### TERM VI

1. Marketing of Financial Services
2. Micro Finance and Financial Inclusion
3. International Trade Finance - II
4. Leadership and Change Management
5. Corporate Governance and Business Ethics
6. Universal Human Values
7. Elective 1 (Compulsory)
8. Elective 2 (Compulsory)
9. Elective 3 (Compulsory)
10. Social Development Project

## Elective Courses

### Term III

1. Advanced Corporate Finance
2. Advanced Econometric Analysis
3. Bank Financial Management
4. Decision Making using Cost Management
5. Data Science Using Python
6. Technical Analysis of Financial Markets
7. Product Management

### Term IV

1. Operational Risk Management
2. Bank Lending: SME and Retail
3. Advanced Spreadsheet Modelling
4. Corporate Valuation
5. Big Data Analysis & Machine Learning in Banking
6. International Financial Markets-History, Geography and Future
7. Technical Analysis of Financial Markets

### Term V

1. Indian Accounting Standards (Ind AS) converged with IFRS for Banks and Financial Institutions
2. Alternative Investments
3. Regulatory Compliance in Banks and Financial Institutions
4. Agri-Commodity Derivatives
5. Design Thinking and Innovation
6. Central Banking in Emerging Market Economies
7. Forex Dealing with Bourse Game
8. Supply Chain Financing
9. Ethics in Finance (CFA Institute Codes of Ethics and Standards of Professional Conduct)
10. Central Government Budgeting and Finances
11. Critical Thinking and Decision Making
12. Financial Analysis And Algorithmic Trading Using Python
13. Credit Scorecard Development and Validation With Python

### Term VI

1. Mergers and Acquisitions
2. Advanced Risk Management
3. Risk Based Internal Audit
4. Indian Economy in the Context of Globalization
5. Essentials of FEMA
6. Behavioural Finance
7. Financial Services and Insurance
8. Blockchain Technology and Artificial Intelligence Applications in Banking
9. Managerial Communication in Dynamic Business Environment
10. Income Tax and GST
11. Employer Branding
12. Innovative Financing to Agribusiness: Risks and Opportunities for Sustainable Businesses
13. Ethics in Finance
14. Financial Engineering and Structured Finance
15. Strategic Consulting
16. Entrepreneurial Finance
17. Compensation and Benefits
18. Macro Fiscal Policy



**Total Credit = 108.5**

### Projects

- ⇒ Summer Internship: After completing three terms in the first year all students have to take up summer internship in an organization for a period of eight weeks. This project gives them an opportunity to participate in banking and financial sector operations/analysis.
- ⇒ Banking and Finance Project: Students undertake a three-month project during Term 4/5 under the guidance of a Faculty Member. It is technical, rigorous, practical and research-oriented. Students are expected to make original contributions or recommendations, based on their analyses, in the final reports. This improves their ability to specialize in advanced topics, of their choice.
- ⇒ Social Development Project: The Social Development Project is a group assignment which allows students to study problems and understand the needs of the society. Students begin this project early in the course and work throughout the entire duration of PGDM. This project instils a sense of social responsibility among the students and develops their ability to work in teams.



## Pedagogy

The pedagogy includes classroom lectures, case studies, individual and group assignments, simulation of business operations and field visits. A high teacher-student ratio of 1:9 enhances the scope of personal interactions. The Institute pursues a comprehensive approach to learning in the PGDM programme, based on:

- Interface with practitioners.
- Institutional and sponsored research studies.
- Faculty insights from research and consultancy.
- Institutional conferences and seminars on emerging issues in banking and finance.
- Rigorous projects on banking and finance.

## Evaluation

The evaluation process is continuous and aimed to: (a) Elicit maximum performance from the students; (b) Give feedback to each student so that they know where they stand in the group, both in relative and absolute sense; and (c) Provide a benchmark so that students are motivated to perform better.

The faculty may use different instruments like tests, quizzes (surprise and announced), home assignments, term reports, individual as well as group exercises, classroom participation, problem-solving exercises using computer, etc. Mid-term examination and the end-term examination are integral parts of the continuous evaluation.

The Institute follows a relative grading system to determine the academic performance of each student.



## Convocation

Convocation for the award of diploma and presentation of merit awards is held within a month of the announcement of the final results of the programme.





## About PGDM Placement

The Institute has consistently achieved 100 percent placement since inception of the Post Graduate Programme in Banking & Financial Services.

PGDM Curriculum is designed to make students industry ready resulting in smooth transition from Campus to Corporate world to take leadership roles. NIBM produces a pool of talented youngsters thoroughly trained with latest analytical skills and perspectives in banking and finance for directly taking up managerial responsibilities. Rich course curriculum taught by experienced academicians as well as industry experts along with continuous industry institute interactions result in excellent placement of students.



For the PGDM Batch 2023-25, 113 out of 130 students are placed by Day two of Placement Cycle. 17 students accepted Pre-Placement Offers, with an average CTC of 16.76 lakhs per annum. Another Ninety Six students were also placed, during the premium slot, day 1 and day 2 slot till January First week, 2025 (total 113 students out of 130 total are placed). Placement Cycle is yet to be closed and companies are being lined up for remaining students.

The students of the PGDM (B&FS) 2023-25 batch have received Pre-placement offers from Bank of America, BNY Mellon, Federal Bank, HDFC Credila, Natwest Group, Tata Capital.

Till date 35+ Organizations have participated in NIBM PGDM 2023-25 Batch Placement Cycle including Accenture, Auronova Consulting, Axis Bank, Bank of America, Aptivaa, Barclays, BNY Mellon, CARE Analytics and Advisory Private Limited, Cognext, Cognizant, CRISIL, Dezerv Investments Pvt. Ltd, PwC, Federal Bank, Godrej Capital, HDFC Credila, IDBI Bank, KPMG, L&T Finance, Moneyboxx Finance Limited, Natwest Group, Northern Trust, Paytm, Protiviti Consulting, SAS, STCI Primary Dealer Ltd, Surya Fintech, Tata Capital, Unity Small Finance Bank, Wells Fargo.



Roles: Manager-Credit; Manager-Audit; Analyst; Associate; Credit Risk, Market Risk, Operational Risk; Integrated Risk Management; Retail Credit Strategy and Control; Credit Portfolio Risk Analyst; Senior Consultant; Associate, Internal Audit; Finance Analyst; Associate Consultant; Fixed Income Trader; Equity Trader; Business Analyst; Global Banking Operations; Risk & Compliance; Corporate and Investment Banking etc.

Highest Package received for the batch is of Rs. 26.59 LPA whereas the average CTC for first 25% students is 17.41 LPA, first 50% students is Rs. 16.30 LPA and for first 75% students is 15.02 LPA. Lowest package offered for the batch is 10.5 LPA

## Summer Internship

The summer internship placement process for batch 2024-26 has started since mid-September 2024 and we have received very good response from the industry. The duration of Summer Internship is for 2 months (April to June, 2025).

Total 22 students got summer internship offers till January 2025 in organizations like Bank of America, BNY Mellon, Bajaj Finance, Tata Capital, Standard Chartered, L&T Finance with lucrative stipends and roles.

Till date Maximum stipend has been offered is Rs. 1.17 Lakh per month for PGDM 2024-26 Batch.



# Students Activities/Initiatives

## About Committees

### Admissions Committee and Student Council

Admissions committee and student council act as a liaison between applicants, the institute, students and the administration.

### Corporate Relations and Placement Committee

The Placement Committee is the true torch bearer of the institution, acting as a liaison between the corporate world and students, working towards bringing the best possible opportunities.

### Alumni Relations Committee

The committee seeks to reach and engage our Alumni across the globe; foster a lifelong bond between the organization and its members. It also provides a medium to facilitate inputs from alumni by organizing several events throughout the Year.

### Sports Committee

By planning enjoyable and competitive sporting events and managing all the sports activities, the committee bridges the gap between the classrooms and the playing field.

### Academic and Professional Development Committee

The committee helps the students to become better communicators and leaders, as well as encourage teamwork through a variety of student-driven activities.



### Media and PR Committee

The Committee's key responsibility is to keep up a social media presence across a range of channels, including LinkedIn, Facebook, YouTube, and Instagram. In its capacity as a media partner, content editor, and video editing team, it also works with many other committees.

### Cultural Committee- Goonj

Through cultural events and programmes, the committee helps students reach their full potential and serve as a facilitator and catalyst for bringing enthusiasm and fervour to the campus during festivals.

### Mess Committee

In order to maintain a balanced diet, the committee regularly develops menu items and coordinates with the mess staff to address student complaints.

### Fest Committee – SPECTRA

Fest committee is primarily responsible for organizing Colloquium and Adhikosh, which are flagship events of NIBM.

### Entrepreneurship Cell IIC

To promote and update about Innovation and Entrepreneurship activities,

To boost an entrepreneurial culture and innovation within the institution, NIBM E-cell committee hosts multiple e-talks, workshops and case study competitions to make students think creatively and implement their learnings.





## About Events

### Colloquium

NIBM's academic festival, which includes technical competitions, keynote talks, and panel discussions, is held at the national level in India. Students from all over the nation take part in colloquium to display their talents and compete for great prizes.

### Adhikosh

It is NIBM's annual festival, held on a national scale, and features a variety of technical and artistic events. Students from all over the nation attend NIBM's campus to compete in a variety of technical competitions, including All India Banks, Just-e-Deal, Bid the Pip, and Opus Nova.

### JOSH

It is NIBM's sports festival, which takes place every year and includes a variety of sporting events as well as other enjoyable activities. Each batch member actively takes part and is awarded with prizes.

### Vishleshan

Vishleshan is a flagship bimonthly leadership talk series organised by the Placement Committee. Industry pioneers from all over the country are invited to share their valuable insights and experiences with the students.



## About Clubs

### VittArth

VittArth is an initiative by the PGDM students of NIBM to present and share their well researched insights and informed views on the economy, banking industry, Industry sectors, and financial issues in India and the world in general. It is an economic and financial forum, enlightening various professionals and students of other B-schools.

### KONSULT

Konsult is the student-driven Consulting Club of National Institute of Bank Management, which aims to leverage the pre-existing consulting acumen of NIBM and aims to equip its student members with skills, connections, and real life business cases so as to help them develop an inclination towards the world of Consulting. Konsult conducts various activities such as Nucleya- the Clubs' Conclave, Live Project, Case study competitions, Konkast- the consulting podcast, and more.

### VITTNIVESH

It is a student-driven club with its own investment fund to manage in various asset classes with the objective to learn and bring in decent returns. With the current fund size of above `160,000 it provides liberty to invest in various instruments. We connect to student community through a number of initiatives such as social media posts, industry reports, and stock picks. We organize real time virtual trading competition for students in collaboration with Stockgro.

### TAMASHA – The Drama Club of NIBM

Tamasha is the official drama club of NIBM, bringing together theatre, humor, and music to create unforgettable performances. From Freshers' to Farewell, Tamasha is a part of every major college event, adding energy and creativity to the NIBM experience.

The club is structured into four verticals:

- **Drama** – Engaging in street plays, skits, and stage performances to tell compelling stories.
- **Stand-Up** – Exploring comedy through stand-up acts and improv performances.
- **SAAZ (Musical Vertical)** – A new initiative that blends music and storytelling to create artistic performances.
- **Technical** – Managing lights, sound, and stage setups to enhance the overall production quality.

Beyond college events, Tamasha participates in inter-college drama competitions and uses theatre as a medium for awareness and change. With its diverse performances, Tamasha continues to be an integral part of NIBM's cultural landscape.



# PGDM Admission Process

## Eligibility Criteria

The candidate must hold a Bachelor's Degree, with at least 50% marks (45% marks in case of candidates belonging to reserved category) or equivalent CGPA, awarded by any of the Universities incorporated by an act of the central or state legislature in India or other educational institutions established by an act of parliament or declared to be deemed as a University under Section 3 of the UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India. The percentage of marks obtained by the candidate in the bachelor's degree would be calculated based on the practice followed by the university/institution from where the candidate has obtained the degree. In case the candidates are awarded grades/CGPA instead of marks, the conversion of grades/CGPA to percentage of marks would be based on the procedure certified by the university/institution from where they have obtained the bachelor's degree. In case the university/ institution does not have any scheme for converting CGPA into equivalent marks, the equivalence would be established by dividing the candidate's CGPA by the maximum possible CGPA and multiplying the result with 100.

Candidates appearing for the final year of bachelor's degree/equivalent qualification examination and those who have completed degree requirement and are awaiting results can also apply. Such candidates must produce a certificate from the Principal/Head of the Department/Registrar/ Director of the University /Institution certifying that the candidate is currently in the final year/is awaiting final results and has obtained at least 50% marks or equivalent based on latest available grades/marks. Such candidates, if selected, will be allowed to join the programme provisionally only if they submit a certificate latest by June 30, 2025 from the Principal/Registrar of their college/institute (issued on or before June 30, 2025) stating that they have completed all the requirements (the results may, however, be

awaited) for obtaining the bachelor's degree/equivalent qualification on the date of issue of the certificate. Their admission will be confirmed only when they submit the mark sheet and a certificate of having passed the bachelor's degree/equivalent qualification referred to in the certificate issued by Principal/Registrar of their college/institute with at least 50% marks (45% marks in case of candidates belonging to reserved category). The deadline for submission of the mark sheet and the certificate is October 31, 2025. Non-fulfillment of this condition will automatically result in the cancellation of the provisional admission. NIBM would not allow any candidate to join the programme in case the candidate is unable to complete all the requirements for a bachelor degree on or before June 30, 2025. Instances of any incorrect information and process violation detected at any stage of the selection process will lead to disqualification of the candidate from the selection process. If such instances go undetected during the current selection process but are detected in subsequent years, such disqualification will take place with retrospective effect.

## Screening Test

Scores secured by the candidates in Common Admission Test (CAT) conducted by IIMs, Xavier Aptitude Test (XAT) conducted by XLRI Jamshedpur, Common Management Admission Test (CMAT) conducted by National Testing Agency, Graduate Management Aptitude Test (GMAT), Graduate Record Examination (GRE) will be used for the purpose.

CAT will be the benchmark for screening of applicants. The scores secured by applicants in an approved competitive exam conducted in the most recent year will only be considered after converting the score into equivalent of CAT. The conversion factor will be decided every year by the institute. Therefore, candidates seeking admission to the PGDM (B&FS) of NIBM must have appeared for any one of the abovementioned tests and submit the score secured in the test in his/her application.

As the number of applications from each socio-economic category will be different threshold scores for each category may be determined. However, in order to ensure desired competence of the candidates so that the candidates admitted in PGDM (B&FS) will be able to cope with the course a minimum score for each category has been set as below:

1. IIMs or any other Institutions will have no role either in selection process or in the conduct of the programme.

<i>Category</i>	<i>Threshold</i>
General	75
NC-OBC	65
SC	60
ST	50
PwD	50
EWS	65

*Note:* The indicative threshold has been given for comparison purpose only. Cut -off score for CAT, XAT, CMAT, GRE and GMAT are decided every year after receiving all the applications.

Applicants are required to appear for the Common Admission Test (CAT) conducted by IIMs in 2024 or XAT (2025) or CMAT (2025) or GMAT or GRE. While applying for CAT the applicants may indicate your intention of applying to NIBM (non-IIM institutions).

## Selection Process

The selection of candidates for admission will be based on Scores arrived at in the Screening Process, Personal Interview, Oral Communication Test, Academic Performance, Participation in extracurricular activities and Work experience.

Oral Communication Test and Personal Interview (OC/PI): OCT may be conducted by the panel for personal interviews by giving a topic to the candidates and asking the candidate to speak on the topic. The panel will also score the candidates against extracurricular activities and work experience.

Academic Performance: Average of marks secured by the candidates in SSC and HSC may be considered for assessing the academic performance of the candidates.

Weights for different parameters:

<b>Parameter</b>	<b>Weight (%)</b>
CAT/XAT/CMAT/GMAT/GRE Scores	35
Academic performance	25
Oral Communication Test	10
Personal Interview	25
Extracurricular activities, sports, Work Experience, etc.	5

*Note:* The Oral communication Test and Personal interview will be conducted online.

**Last date to submit Online Application is March 20, 2025**

## Admission Offer

Successful candidates will be intimated of their final selection during May 2025. The selected candidates must pay the first instalment of fees within two weeks from the date of offer of admission, failing which they would forfeit their seat to the person next on the waiting list.

## Cancellation of Admission

The fee shall be refunded as per AICTE norms.

## Structure of Fees for 2025-27 Batch is as follows

(Fees in Rs)

<b>Nomenclature of Fees</b>	<b>First year</b>	<b>Second year</b>
Academic Fee	7,26,000	7,26,000
Hostel Charges	1,08,000	1,08,000
Alumni Fees	6000	6000
Total	8,40,000	8,40,000

Security Deposit (Refundable) : Rs.12000.00

Mess Deposit (Refundable) : Rs.8000.00

The above fee does not include boarding (Mess) charges

## Education Loans

Education loans are available from the leading Scheduled Commercial Banks in India. State Bank of India, Bank of Baroda, Canara Bank, Union Bank of India, Punjab National Bank and Bank of Maharashtra among others offer educational loans to NIBM students on preferential terms and conditions.

## Scholarship

In order to provide financial support to meritorious students from economically poor families NIBM offers scholarship to few students. Total eight scholarships are given.

**Additional Scholarship** - There is an additional scholarship for economically and socially challenged student as per Institutional norms.





# Admissions Committee & Students Council Members

2025-27

Email:  
adcomm.poc@nibmindia.org  
studentcouncil.batch2026@gmail.com  
studentscouncil@nibmindia.org



**Amey Shirbhate**

[in](#) /AMEY-SHIRBHATE



**Arya Mungi**

[in](#) /ARYA-MUNGI



**Dhairysheel Sasmile**

[in](#) /DHAIRYSHEEL-SASMILE



**Hemant Yadav**

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**Prithish Sen**

[in](#) /PRITHISH-SEN



**Sakshi Kale**

[in](#) /SAKSHI-KALE



**Sakshi Khapare**

[in](#) /SAKSHI-KHAPARE



**Sarvesh Musale**

[in](#) /SARVESH-MUSALE



**Shruti Lalwani**

[in](#) /SHRUTI-LALWANI

## Application

- The candidates should apply online for PGDM (B&FS) to NIBM. The application has to be filled online.

**Please visit our website: [www.pgdm.nibmindia.org](http://www.pgdm.nibmindia.org).**

The last date for receiving online application at NIBM is March 20, 2025 before 5.30 pm.

- All communications should be addressed to:

**The Dean (Academic Programme)**  
National Institute of Bank Management  
NIBM Post Office, Kondhwe Khurd,  
Pune - 411 048  
E-mail: [pgdm@nibmindia.org](mailto:pgdm@nibmindia.org)

## Important Dates

Sale of Application Forms	:	December 05, 2024 – March 20, 2025
Last Date for Filling online Application Forms at NIBM	:	March 20, 2025
Online Oral Communication and Personal Interview	:	Mid-April 2025
Declaration of Results	:	Last week of April 2025
Commencement of Classes	:	June 2025
Payment of First Installment of Fees	:	Within 2 weeks from date of offer of admission
Submission of marksheet/degree certificate (for students currently in the final year )	:	October 31, 2025

For further information/clarification please contact/write to:

**Dean (Academic Programme)**  
**PGDM (B&FS)**

**National Institute of Bank Management**

NIBM Post Office, Kondhwe Khurd, Pune 411 048, INDIA

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